

New Business

Mid-America
Motorworks
Effingham

Norris Electric
Newton

First Bank
Greenville

FedEx
Effingham



Inside this Issue

- Points from the President
- New Business
- Safety and Winner of this year's award
- Fall Gathering
- Team Members of the Month



Insider

VOLUME 15, ISSUE 3

Points from the President

"Successful people do the things that unsuccessful people are not willing to do."

I can't remember where I heard this, and I can't seem to find the author, but this quote has been stuck in my mind for years.

Nobody wants to deal with difficult situations. It's embarrassing to admit when you screwed up. Most people find it difficult to get up at 5am. It takes discipline to read a book instead of watching television.....but the hard road is often the road that leads to success.

Personally, I struggle with planning, goal setting and working on projects now that show no benefit until three or four years down the road. It's much easier to work on the urgent things that keep me busy, than it is to work on important things.

I don't want to pay extra principle on the mortgage when I could be using the money for a new bike, a nicer car or a vacation. I don't like to clean the gutters when I could be water skiing. I'd prefer to watch football instead of helping my kids with their homework. However, I understand that these disciplines will benefit my family 5, 10 or 20 years down the road. I wish I could make the right choice all the time.

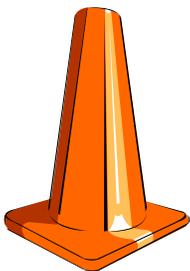
Paul

Excuses are the nails used to build a house of failure.

~Don Wilder and Bill Rechin



Safety 2011!



We have wrapped up the 2011 safety incentive program with the jackpot drawing held during our annual company party. Congratulations to our winner **Yvonne Starr**. Details on our new program for 2012 will be sent out by December 1st. In the mean time, we will still continue to send out safety newsletters with your paychecks. Watch for information on our new program and don't forget that we are still doing the monthly drawings through the end of the year.



Yvonne Starr Jackpot Winner

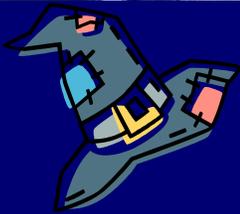
We have had a great year with Safety as many of you found out at our Company Party. We were well on our way to having an accident-free year, and although we now have one reported accident, it still looks like we are going to finish the year with a strong safety record. I want to take a moment to say thank you to all of our employees. It is because of you that we can report this outstanding safety record. The decisions that you make each day at work prevent accidents!

Did you know that 98% of accidents in the workplace are preventable by following simple safety rules and best practices? That means that only a very small portion of injuries that occur at work are from circumstances beyond your control. The simple act of remembering to put on gloves when cleaning a restroom or set out a wet floor sign when mopping a floor could prevent an accident.



Congratulations!

Happy Fall Y'all





2406 East University Avenue
P.O. Box 17067
Urbana, IL 61803-7067
Phone: 217.337.6701
Fax: 217.337.6889

Core Values Of ESS Clean, Inc.

- Honesty
- Improve the lives of our team
- Provide the best value
- Always get the job done
- Operate debt free
- Have fun!



Congratulations!

Team Members of the Month 2011



July
Joyce
Rodgers
Marshall
Clinic
Marshall



August
Chris
Sexton
Cancer Care
Decatur



September
David
Park
GSI
Site Supervisor
Assumption