



POINTS FROM THE PRESIDENT: Is it Good?

It seems that everywhere I go, whether school or work or at home, people are concerned about fairness. We all want to know.....is it *fair*? Is it *just*? What did I receive in return? Who got the best deal? This line of thinking is built in to our social fabric because we do not want to be taken advantage of. It is in our nature to protect ourselves.

However, I am beginning to believe that "Is it *fair*?" is the wrong question. Rather, we should be asking "Is it *good*?" As a part of running a business, it is my responsibility to make sure that we make the right deals with our suppliers, our customers, and our team. My first instinct is to make sure the deal is fair and just. However, I believe I should focus more on whether or not the deal is *good*. A "*good*" deal is when both parties win, no matter who gained the biggest advantage. A "*bad*" deal is when either party loses.

Jesus told a parable about workers in a vineyard. To paraphrase - several workers made an arrangement with the boss to work all day for a specified amount of money. Some other workers came along and only put in a couple hours of work for the same amount of money. The workers who toiled all day were upset with the boss because they thought the deal was *unfair*, even though they agreed to it at the beginning of the day and they were paid the full amount. Jesus was making the point that ALL of us have an opportunity to receive God's grace no matter where we have been, what we have done, or how long we have "worked" at it. I believe His desire for us is that our lives are *good*, though not necessarily *fair*.

At the end of the day, Jesus died on the cross to save us, and God allowed His only son to suffer a horrible death. Was it *fair*? No. Was it *just*? No, but it was *Good*!

I wish you all a Merry Christmas and a wonderful Holiday Season!

Paul W. Taylor



NEW CUSTOMERS

ESS continues to grow as a result of a great Team—a Team that does the dirty jobs day after day without complaint or excuse. Thank you!

TeeJet
Springfield

Lutheran Social Services
Savoy

Eastern Illinois University
Foundation
Charleston

FirsTech
Decatur

Davita Dialysis
Champaign

Happy Holidays

Employee of the Month



October 2016
RAY KERSH



November 2016
MARTY WHALIN

Honorable Mention

Johne Brown
Bill Carter
Kim Dandridge
Linda Harper
Rhonda Haun
Robert Miller
Jarvis Moore
Jennifer Nebelsick
Patricia Render
Michael Stocks
Amanda Walker
Eddie Walker

10 Year Service Award \$100 Cash Award

Kelsey Hayes

James Kulo

5 Year Service Award \$100 Cash Award

Howard Boley
Sally Chrostowski
Margaret Flinn

Nicholas Irvin
Rose Sams

**WE ♥ OUR
EMPLOYEES**

LOVE WORKING AT ESS?

We'd love to you to tell the people you know! We are growing at ESS and are always looking for great candidates to interview. If you know anyone who would be a good fit for our business, encourage them to apply at www.essclean.com!

BENEFITS OF WORKING AT ESS CLEAN

- PASS Time: Up to four days of paid time off each year for part-time employees with good attendance.
- Service & Perfect Attendance Awards: \$100 cash bonuses to reward dependable employees.
- 401(k) Retirement Savings: Eligible to participate after 1 year/1,000 hours of service. ESS matches up to 3% of your salary.
- Paid Time Off: Paid vacation, sick time and holidays for full-time employees.
- Voluntary Benefits: Health, vision and dental insurance, life insurance, and short- and long-term disability offered to full-time team members.

2016 Perfect Attendance

\$100 Cash Award

Larry Boyd
Chuck Burger
Anna Burk
Michael Bush
Bernard Calhoun
John Carston
Shon Clarkson
Lyle Dodson
Bryan Durst

Paul Field
James Fullenkamp
Mary Ann Gibson
Leslie Hall
Rhonda Haun
Mary Janssen
Debbie Kerrigan
Barry Lake
Mae Lay

Charlene Lewis
Roy Matsuda
Tanner McCollam
Henrietta Middlebrooks
Denver Miller Sr.
Richard Nuckols
Connie Raney
Debra Robinson
William Rollings

William Schroeder
Jason Smith
Frank Smyth
Robert Spencer
Yvonne Starr
Omie Terrell
Cynthia Thorsen
Danielle Watkins

Honorable Mention

Employed Less Than 1 Year

Torey Cullen
Mary Holmes

Sara Miller
Charles Moore

Patricia Render
Jennifer Varvel

2016 YEAR-END SAFETY PROGRAM WINNERS



Yvonne Starr of Urbana wins the Grand Prize of \$1500!



Andrea Buell wins the 2nd place prize of \$750!

Andrea Buell wins the 3rd place prize of \$250!

No, you're not seeing double. Andrea Buell participated multiple times in this year's safety program which means she had multiple entries in the year-end drawing. Way to go, Andrea! Playing really pays off.

CLEAN UP YOUR ACT! MOPPING DURING WINTER WEATHER

Falling temperatures mean snow and ice are right around the corner. Ice melt and salt are huge problems for cleaners. The residue from these items can be hard to remove from floors. Please keep these few things in mind when mopping up salt residue.



- Be sure to change mop water often.
- Use a clean mop head to begin with each day. You may have to change your mop head more often if rinsing it doesn't seem to help.
- When the threat of ice and snow are over, sweep salt away from any entrances. This will keep the salt from being tracked into the building.

Brittany Babbs



MONEY MATTER\$

As 2016 comes to a close, here are a few year-end reminders from ESS accountant, Peggy Tobin.

- On January 31, **W-2 TAX FORMS** will be mailed to the address we have on file for you. If you have moved recently or aren't sure what address we have on file, please verify your mailing address as soon as possible to ensure timely arrival of your W-2!
- Sign up for **DIRECT DEPOSIT** if you haven't already. Direct deposit is secure, convenient and fast. A direct deposit payment has never been lost; it saves you time waiting in line at the bank and gives many access to their money earlier than a traditional check.