

# INSIDER

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## Never Stop Fishing

It's the middle of winter in Central Illinois. Outside it is cold, and a little dark. Winter is great in many ways, but recalling a summer memory helps me look forward to summer a little.

This past August, I was blessed to spend an entire day fishing from my kayak in northern Michigan. There is nothing quite like the feeling of being out in the middle of the lake with only a fishing pole, a paddle and a small tackle box. I hit the water at 7am fired up and ready to go. It was new water for me, so I did not know quite what to expect.



**Paul Taylor**  
President

Three hours in, I was skunked. I had tried several different techniques, locations and bait to no avail. It was fun, but I really wanted to catch something and have a story to tell. I decided to pack up, eat lunch and try another lake.

After lunch, I launched the kayak at Little Traverse Lake (not known for great fishing, but worth a try). I had until 5pm when I had to be back at the dock to meet with my family for my ride home. After a few hours, I found myself at the opposite end of the lake, still skunked, with my fishing lines twisted and only 30 minutes to get back to the dock. I frantically unknotted my lines, threw a crankbait behind me and paddled for home.

Thirty minutes of hard paddling got me back to the dock just in time to catch my ride. As I went to land the kayak and bring in the line on the only rig I had in the water, I felt some serious resistance. Low and behold, after fishing all day with no luck, I had snagged a huge, 24" wall-eye – my one fish for the day!

There are days when I wish business was easy and predictable, but it never is. We toil day after day to make things happen – add new business, find that great candidate to fill an open position, or solve an operational problem. The solution often comes when we least expect it, when we feel like giving up. If we want to solve problems and make progress, we have to keep at it; continue working, following through with the everyday tasks that have worked before, trying new things, and looking for solutions in everyday occurrences. Eventually, we find what we are looking for. We just have to stick with it and keep our bait in the water!

*Paul Taylor*



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## Welcome New Customers!

*ESS continues to grow as a result  
of a GREAT TEAM. Thank you!*

**Heartland Bank**  
*El Paso*

**HSBS Medical Office**  
*Effingham*

**Springfield Clinic**  
*Effingham*

**St. Anthony Accounting**  
*Effingham*

LIKE  SHARE  REVIEW 



**Just search "ESS CLEAN INC." on**

facebook

Google

LinkedIn

indeed

glassdoor

## WE WANT YOUR REVIEWS

Log into your Google account, find your nearest ESS branch, and let us know how we're doing.

And be sure to follow us on social media!

*"Be patient and calm, for no one can catch fish in anger." - Herbert Hoover*

# Employee of the Month



**LeRoy Meeks**  
October 2019



**Anna Lookabaugh**  
November 2019



**Ryan Hardwick**  
December 2019

## Honorable Mentions

Rich Barnes	Penny McCullough
John Carston	Leysh McKee
Taylor Hish	Tracie McNeal
Dontez Hobbs	Tami Moran
Lamont Jackson	Tina Perhay
James Kulo	Joyce Rodgers
Jamie Kurth	Gabe Tibbetts

## Congrats on Promotions!!



**Brittany Babbs**  
Branch Manager  
Effingham

**Brittany** was promoted to Branch manager in Effingham! She is from Oblong, IL and loves spending time with her husband, sons, and dog. She has an Associate's Degree from Lincoln Trail College and has been with ESS Clean since 2009.



**Bill Baker**  
Area Manager  
Indianapolis

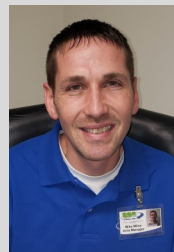
**Bill** was promoted to Area Manager in November! He is from Westfield, IN and started part-time with ESS Clean in May 2019. He brings over 20 years of training and management experience to his role.

## Welcome New Managers!



**Tijerra Coleman**  
Area Manager  
Bloomington

**Tijerra** is a new Area Manager! She is from Joliet, IL but moved to Central IL to attend Illinois State University and joined ESS Clean in December 2019. She enjoys reading, spending time with family and friends, and plays the piano and violin.



**Mike Milne**  
Area Manager  
Urbana

**Mike** is a new Area Manager! He is from Downs, IL and loves spending time with his wife and growing family. He has 13 years of management experience, and enjoys hiking, fishing, and all things outdoors.

## Service Awards



**20 Years**

**Wayne Hall**  
**Rhonda Haun**

**15 Years**

**Jhone Brown**

**10 Years**

**Bryan Durst**

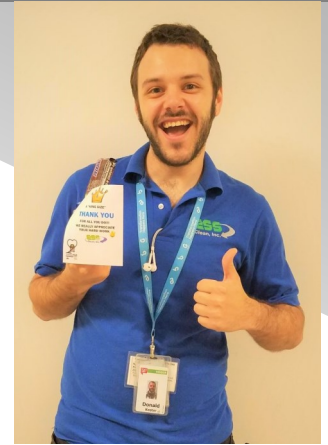
**5 Years**

**Alice Butts**  
**Sarah Dhom**  
**Mary James**  
**Christine Peden**

*Thank you for your time, talents, and dedication to ESS Clean! We couldn't do it without you!*



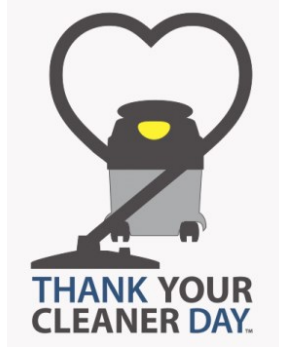
# News and Happenings



## THANK YOUR CLEANER DAY!

In October we celebrated Thank Your Cleaner Day to show our appreciation for all of our cleaners at ESS. Every day our skilled, hard-working cleaning staff are at their job sites, usually after everyone else has gone, to ensure people have a clean, safe, and hygienic work environment.

We would not be ESS Clean without **YOU**, our cleaners! You are the heart of our company, and your dedication to your work and your accounts shines brightly every day! A full album of Thank Your Cleaner Day photos can be found on our Facebook page.



## 2019 Annual Parties!





## Notes from Julianna Huck

*Director of Employment*

Did you know that the ESS Clean employees that stay the longest were referred by a current employee? That's right! Our statistics show that our most long term hires heard about the company from our employees. Our best recruiters are **YOU!** When you go out and tell your family and friends what a great place this is to work, it makes others want to work here. We appreciate that! If you ever have someone you'd like to refer to us, don't hesitate to call your Branch Manager or me.

**We ❤️ your referrals!**



## Notes from Peggy Tobin

*Accounting & Inventory Specialist*

The end of the year means tax season is upon us! All employee W-2s have been mailed to the address we have on file, so please notify us if you've had a change of address in the past year.

W-2s are also available as a PDF on E-Hub.

Tired of waiting on the mail to arrive then taking a trip to the bank? Enroll in direct deposit - go green AND save yourself time.

**Call the office if you have any questions!**

## Flu Season

When the temperatures start dropping, sickness begins to spread. As you are cleaning, be aware of surfaces that are being touched regularly and take extra care in disinfecting them.

- \* Always use Triad while you are cleaning desktops and other surfaces.
- \* Make sure the soap and hand sanitizer dispensers stay full.
- \* Employees working in medical facilities should take extra care in disinfecting surfaces.
- \* Wearing extra PPE such as gloves and masks can help protect you when cleaning.
- \* Be sure to frequently wash your hands throughout the day.

Stopping the spread of germs is just one of many amazing things ESS does to create a safe and healthful work place for our customers!



**Brittany Babbs**  
*Effingham Branch Manager*

## University, Junior College, or Vocational School Scholarships!

### + Five Stones Scholarships

**UP TO  
\$3000!**

**APPLY NOW!**

**Deadline  
April 15th, 2020**



**All ESS Clean employees that have worked a minimum of one year or 1,000 hours and their children are eligible.**

**For more detailed information and to print application forms go to <http://essclean.com/employment>**

**Application and 2 reference letters deadline April 15<sup>th</sup>, 2020**

**Questions? 217-337-6701**