INSIDER



Volume 28 Issue 2 2nd Quarter 2023

Principled Growth

2022 was a year of change at ESS Clean. As our country moved out of the COVID pandemic phase, we were again faced with changes in our cleaning scope and labor requirements for our clients. We adjusted. In order to move ESS Clean to the next level of growth, we created a new role in the company - Chief Operations Officer (COO) and we filled on July 1, with a long time ESS leader. Congratulations to Brittany Babbs on her promotion! After 24 years in the same building, we went from occupying about 25% of the building in 1999 to taking over the entire building. Over the last couple years, we got to the point where we outgrew the building with our corporate office space in Urbana. As a result, we began construction on our new training center and warehouse last June. We just completed the building addition in February!



Paul Taylor President

These are all significant changes, but we have been careful to stick to our values through the process. I would argue that these changes are a <u>result</u> of following of our core values.

ESS Clean Core Values:

- Honesty
- Always get the job done
- Provide the best value
- Improve the lives of our team
- Have Fun
- Operate Debt Free

Significantly, our building addition was constructed <u>debt free</u>. While it has not been easy to get to this stage, it is very rewarding. How were we able to build a new training center and warehouse debt free?

- 1. Discipline: Always growing with cash and resisting temptation to grow faster.
- 2. Hard Work: Getting the job done for our customers and doing it well, even when it is difficult.
- 3. Creativity: Working with the resources that we have and not coveting what we don't have.
- 4. Attitude: Our team has a "Can do" attitude. We talk about possibilities and measure risk instead of complaining about the conditions.







Paul Taylor

Welcome New Customers!

ESS continues to grow as a result of a GREAT TEAM. Thank you!

> Holland Energy Beecher City, IL

SIU Family Medicine Springfield, IL

Triton Stone Group Indianapolis, IN

> Altamont Co. Rantoul, IL

SIC Recycling Riverton, IL

Mid-State Bank Arthur, IL

> **Festool** Lebanon, IN

Premier Cooperative Champaign, IL

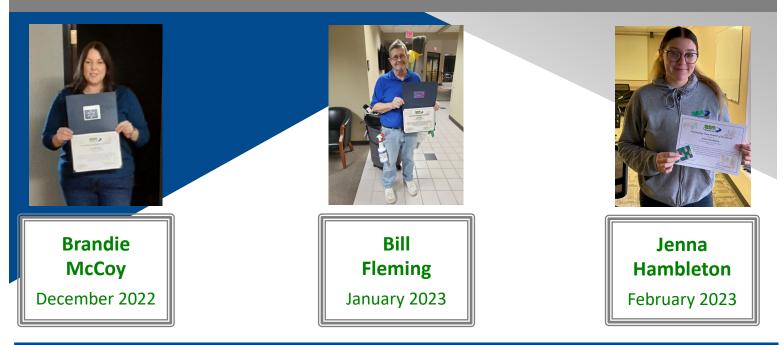
> News Gazette Champaign, IL

Skyworks Indianapolis, IN

Meaningful Day Services Indianapolis, IN

> Illinois Heartland Library System Champaign, IL

Employee of the Month



Honorable Mentions



Theresa Baker Aaron Buidens Zachary Buidens Brandi Bullard Maurice Clark Bill Cooper Misty Cox-McGilberry Lindsay Dalton Oscar Felkner Dustin Frost James Fullenkamp Zachary Gray Gene Grubbs

Jen Hausman Judah Hawkins Lisa Kirk Julie Luchtefeld Sal Nudo Madison Schneider Laton Schnetzler Dalton Shadwell Miranda Shepherd Sean Thompson Geani Welch Jeff Wheeler Linda Williams

10 Years

Susan Ryherd Rex Roberts Ebonie Williams Ronda Hess



5 Years

James Nebel Juan Johnson Megan Burris Tracie McNeal Tina Giamberdino Joyce Rodgers Roy Specht Cunningham Children's Home was kind enough to tour us around their facilities and share their story with us. Their mission is to nourish hope through effective solutions so children thrive and families flourish. They have been doing just that for more than 125 years.

After an introduction to their history and mission, we were able to tour the grounds. We saw classrooms, the gym, and even a gardening space where students can grow their own vegetables. We greatly appreciated the opportunity, and I think we all left inspired and impressed that we have such a quality program in our community.





Notes from Kim de Jesus

Hiring and Benefit Manager

The best compliment you can give is a referral –

I can't thank you enough for your recent referrals. It's an

incredible honor, and it pleases me that you think highly enough of ESS Clean, Inc. that you're recommending us to your friends and family.

Referrals are one of the best sources to hire suitable candidates and your effort in suggesting us the right candidate is much appreciated. We are continuing to grow and we are eager for your assistance. Thanking you once again and keep those referrals coming!

Welcome Jim Kreie

Jim Kreie recently joined the ESS team as the Urbana Branch Manager. He has been in management for 30 years and was a Distribution Center Manager for the past 18 years.

We are thrilled to have Jim on our team!

Please help us in welcoming Jim to the Urbana Branch of ESS Clean.



Jim Kreie Urbana Branch Manager



JOIN US ON INSTAGRAM!

ESS Clean, Inc. has joined Instagram, and we'd love for you to follow! Just go to <u>instagram.com/esscleaninc</u> and click follow!

And be sure to follow us on our other social media accounts on Facebook and Linkedin!





www.essclean.com